



Building the Business of Soy

5th Annual Public Presentation September 21, 2007

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Executive Project Director
Soy 20/20



Mission

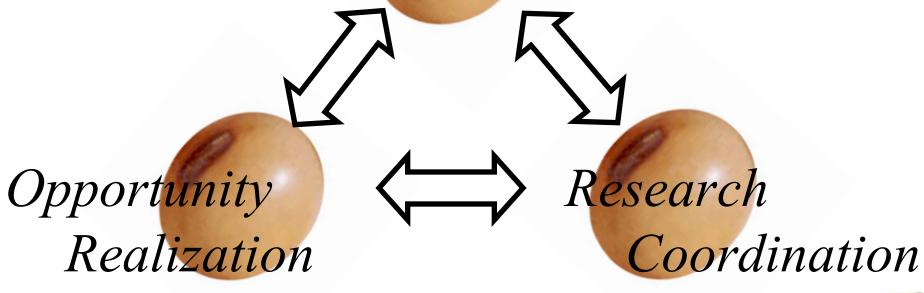
...stimulate and seize new global bioscience opportunities for Canadian soybeans...

- Improve profitability for soybean growers
- Increase value-added processing in Canada
- Strengthen soybean value chains



How we do it – the 3 Pillars

Creating an
Innovation Climate



Network Interaction

- Other soy orgs OSG, CSC, Soyfoods Canada, USB
- 2. Project SOY competition
- 3. OmniTech U.S.
- 4. AGRIGO (www.agrigo.ca)
- 5. Producer networks building the business of soy
- 6. Canadian Oilseeds Roundtable
- 7. Soy 20/20 sponsored Strategic Presentations
- 8. Public presentations



- 1. Soybean availability for bioproducts
- 2. High oil soybeans
- 3. Soy wax for corrugated applications
- 4. Methyl soyate building the business of soy
- 5. Flexible crushing for specialty trait oil



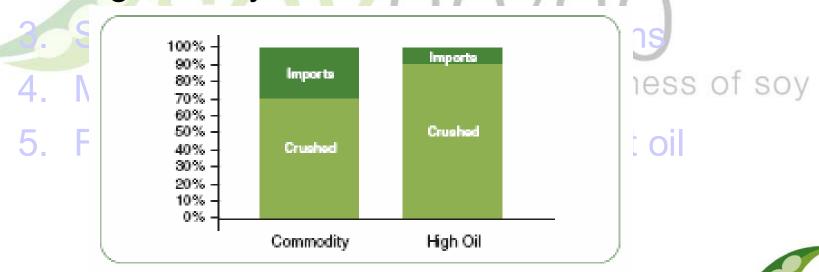
Market Analyses

1. Soybean availability for bioproducts





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- 2. High oil soybeans



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- 4. Methyl soyate



5. Flexible crushing for specialty trait oil



Research Coordination

New Projects

- 1. Soybean seed coat utilization
- 2. High oil soybean research
- 3. Economic benefits of bioproducts
- 4. Bioproduct research innovation networks



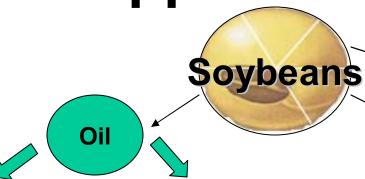
Research Coordination

Continued Projects

- 1. Soybean peroxidase utilization
- 2. Soy protein separation
- 3. Soy protein characterization
- 4. Impact of an Ontario biodiesel industry



The opportunities...



Edible Oil:

- •Specialty
 Trait oil
- Shortening
- Ingredients
 - Lecithin

Bioproducts:

- Biodiesel
- Methyl soyate
- Plastics
- Wax
- Adhesives

Edible:

- Ingredients
- flour
- concentrate
- isolate
- -TVP

Feed:

- •Seed coat AMP's
- Meal
- Specialty
 Trait Meal

Soyfoods:

- •Tofu
- •Edamame
- Soy dairy
- Soy sauce
- Okara

Typical use categories

Advancing uses categories

Traditional food use

New foods with soy:

Meat analogues

Meal

- Nutrition bars/ drinks
- Bread and baked goods
- Pasta



Food

- 1. Soy flour
- 2. Next-generation meat analogs
- 3. Structured soy oil

building the business of soy



Food

- 1. Soy flour
- Next-generation meat analogues
 Structured say of building the business of say



Food

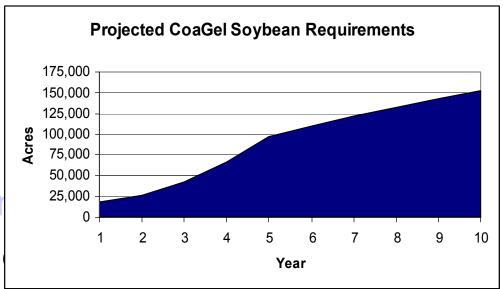
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- 2. Next-generation meat analogues





Food

- 1. Soy flour
- 2. Next-generation
- 3. Structured soy







Bioproducts

- 1. Biodiesel
 - a. On-farm production
 - b. Industrial scale
- 2. Soy wax





Bioproducts

- 1. Biodiesel
 - a. On Jarm production
 - b. Industrial scale
- Soy wax
- 3. Polyols





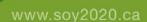
<u>Bioproducts</u>

1. Biodiesel

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a. Contarm production
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- b. Industrial scale
- 2. Soy wax
- 3. Polyols





Bioproducts

1. Biodiesel

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a. Surfarm production
b. Industrial scale
20 20
2. Soy wax
building the business of soy
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3. Polyols



The Future of Canadian Soybean Business Development

- Improve profitability for soybean growers
- Glass is not yet 20% full
- Take advantage of our unique market and international reputation for excellence in identity preservation
- Develop the businesses.....while developing the germplasm needed for the businesses
- Going to take 5 10 years minimum

Founding Members



Contact us

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